

State Operating Budget Advocacy 101

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Agenda

- ▣ System Funding
 - ▣ Globally, HCBS waivers, ICFs
- ▣ Coalition Ask
- ▣ Budget Process and Advocacy

Main Operating Budget

- Appropriates most of the funds needed to operate all branches of state of government
 - Legislative, Executive, and Judicial
 - State departments, boards, and commissions
 - Discretionary spending of general revenue funds (GRF) appropriated by the Ohio General Assembly
- Continue funding for state programs, included services provided by ODM, DODD, OOD
 - Budget can also be used as a tool for implementing policy change

State Operating Budget

BUDGET FUND.. FUND
All All

FISCAL YEAR
2023

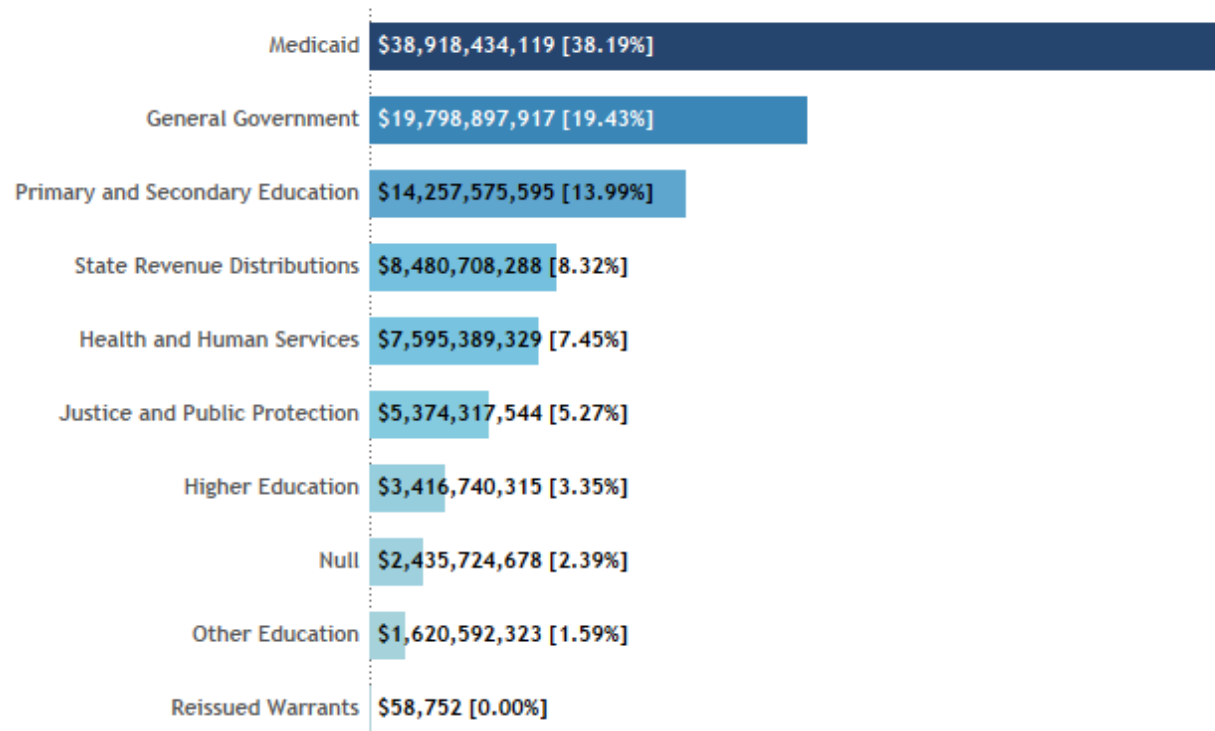
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How is Budget Broken Down by Functional Category?

Click a Government Function data point to explore its Agencies



Medicaid Breakdown

BUDGET FUND .. FUND
All All

FISCAL YEAR
2023

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How is Budget Broken Down by Agency?

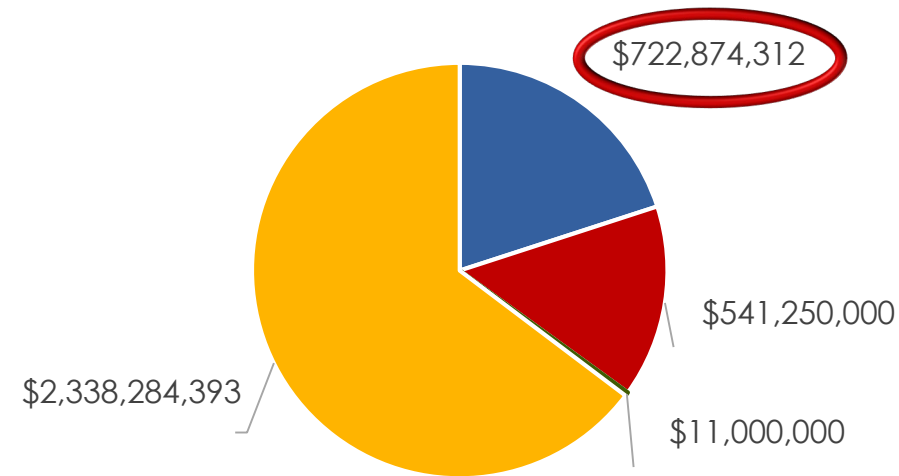
Click an Agency data point to explore its Appropriation Line Items

Department of Medicaid	\$34,734,624,165 [89.25%]
Department of Developmental Disabilities	\$3,792,993,140 [9.75%]
Department of Job and Family Services	\$330,749,768 [0.85%]
Department of Health	\$44,125,699 [0.11%]
Department of Aging	\$10,354,101 [0.03%]
Department of Mental Health and Addiction Services	\$5,587,246 [0.01%]



DODD Budget Appropriations

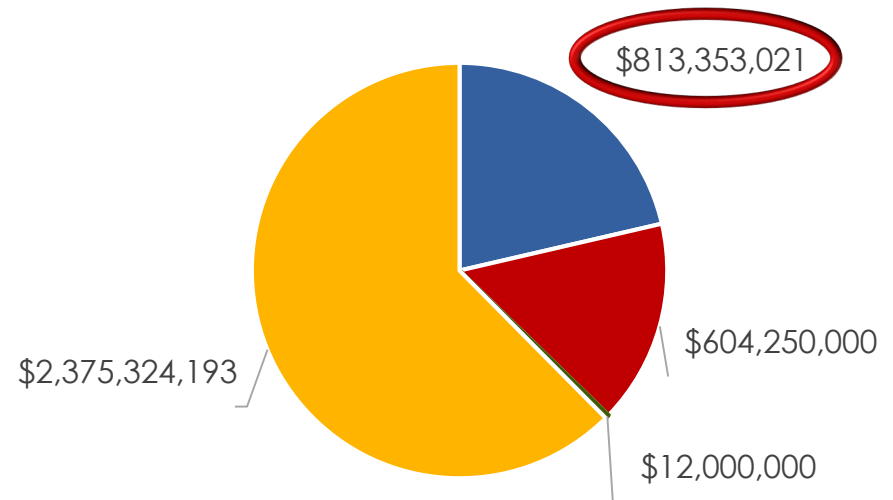
FY 2022



- General Revenue Funds (GRF)
- Dedicated Purpose Fund
- Internal Service Activity
- Federal Funds

Total: \$3,613,408,615

FY 2023



- General Revenue Funds (GRF)
- Dedicated Purpose Fund
- Internal Service Activity
- Federal Funds

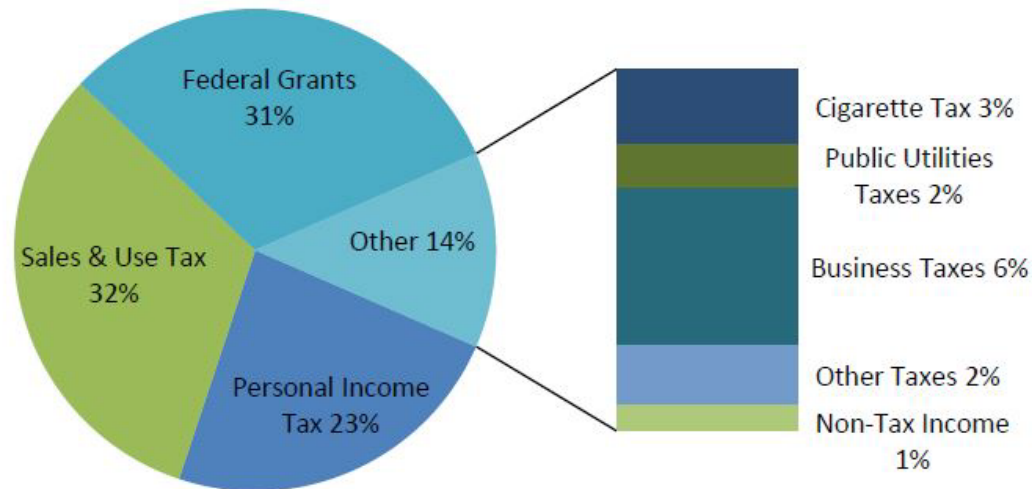
Total: \$3,804,927,214

Main Operating Budget: GRF

- ▣ Appropriates money from the General Revenue Fund
- ▣ GRF can be used on any lawful public purpose

Sources of Revenue for the GRF

Total = \$33.42 billion in FY 2020 (Excluding Transfers)



Public Utilities Taxes:

Public Utility Excise Tax, Kilowatt Hour Tax, and Natural Gas Distribution (Mcf) Tax

Business Taxes:

Commercial Activity Tax, Corporate Franchise Tax, Financial Institutions Tax, and Petroleum Activity Tax

Other Taxes:

Domestic & Foreign Insurance Taxes, Alcoholic Beverage Tax, Liquor Gallonage Tax, Estate Tax, and Business & Property Taxes

Non-Tax Income:

Earnings on investments and various charges, including licenses and fees

Main Operating Budget: GRF

BUDGET FUND.. FUND
GENERAL REVE.. All

FISCAL YEAR
2023

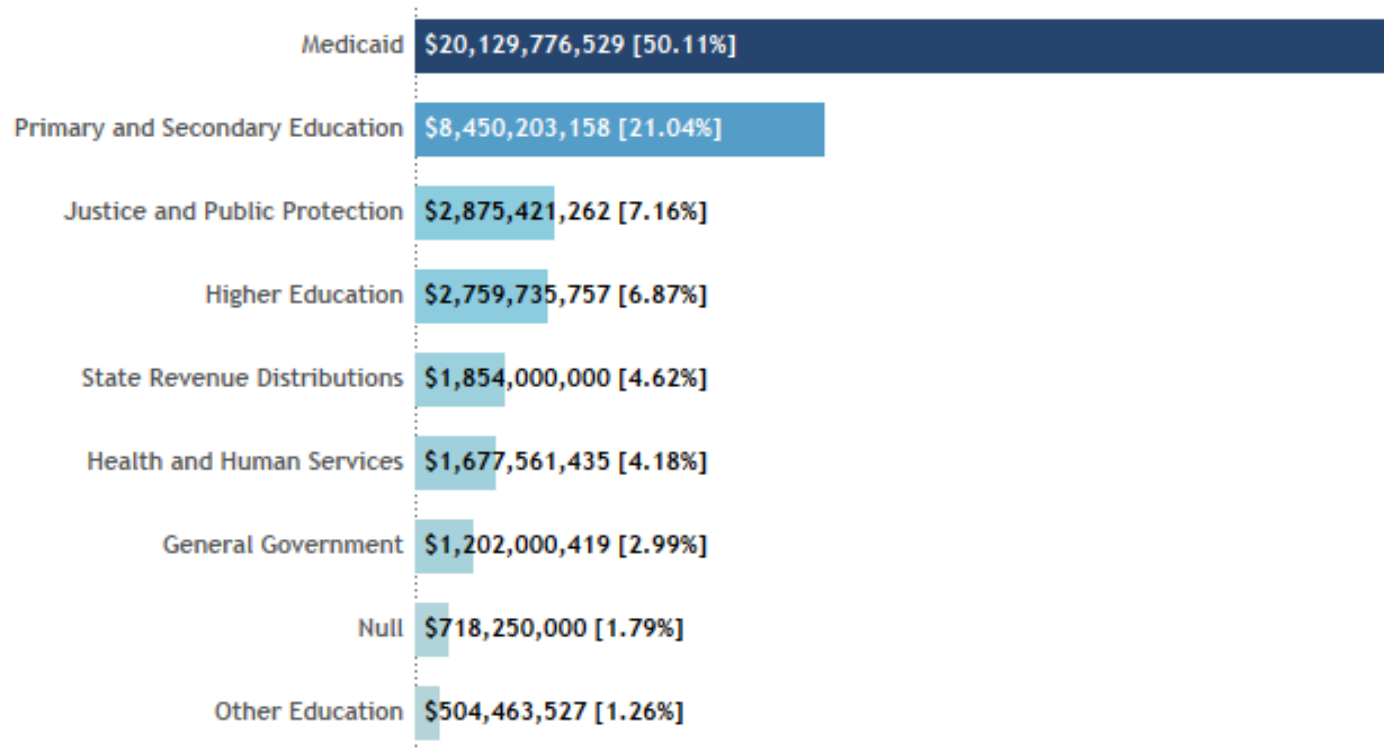
VIEW AS
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How is Budget Broken Down by Functional Category?

Click a Government Function data point to explore its Agencies



Medicaid: GRF

BUDGET FUND .. FUND
GENERAL REVEN.. All

FISCAL YEAR
2023

VIEW AS
List

Export All



How is Budget Broken Down by Agency?

Click an Agency data point to explore its Appropriation Line Items

Department of Medicaid	\$19,265,613,222 [95.71%]
Department of Developmental Disabilities	\$752,826,590 [3.74%]
Department of Job and Family Services	\$100,308,394 [0.50%]
Department of Aging	\$5,194,827 [0.03%]
Department of Health	\$4,246,250 [0.02%]
Department of Mental Health and Addiction Services	\$1,587,246 [0.01%]

System Funding: Waivers

Table 2. Line Items Used for Waivers

Fund	Line Item	FY 2022	FY 2023
GRF	653407, Medicaid Services	\$411,920,297	\$476,118,063
5GE0	653606, ICF/IID and Waiver Match	\$34,699,032	\$34,699,032
3A40	653654, Medicaid Services	\$1,605,712,852	\$1,646,403,588
5Z10	653624, County Board Waiver Match	\$420,000,000	\$482,000,000
Waiver Services Total		\$2,472,332,181	\$2,639,220,683

General Revenue Funds

State Fees

Federal Match

County Board Match

System Funding: Private ICFs

Table 3. Line Items Used for Intermediate Care Facilities

Fund	Line Item	FY 2022	FY 2023
GRF	653407, Medicaid Services	\$171,576,223	\$193,755,131
5GE0	653606, ICF/IID and Waiver Match	\$25,400,968	\$25,400,968
3A40	653654, Medicaid Services	\$379,580,755	\$371,885,704
ICFs Total		\$576,557,946	\$591,041,803

General Revenue Funds

State Fees

Federal Match

Understanding the State Budget Process

- ▣ The Process
- ▣ Advocacy Efforts



Understanding the Budget Process

1. Governor introduces a budget through a bill in the Ohio House
- 2. The Ohio House of Representatives holds hearings, makes changes, and sends the bill to the Ohio Senate**
- 3. The Ohio Senate holds hearings and makes changes**
4. Leaders from the House and Senate meet to resolve differences and send the budget bill to the Governor
5. The Governor signs the bill with or without vetos

<https://www.legislature.ohio.gov/publications/the-legislative-process> (a more detailed breakdown)



Advocacy Tools

- ▣ Email/phone calls to Columbus office
- ▣ Participation in a bill's "Interested Party" meetings
 - ▣ Hosted by a bill's sponsor
- ▣ Meetings in Columbus
- ▣ Meetings "in district"
- ▣ Written and verbal testimony in Committees

OPRA's Budget Advocacy

- Advocacy Right Now: Building legislative relationships, sharing stories when you meet with legislators
- As we get closer to main operating budget being released, opportunities for other advocacy will increase

OPRA's Guiding Principle

Anchor Statement: Ohio's providers are focused on supporting the success of the people we support.

- ▣ **Principle #1:** We believe the primary focus of our work is the positive and supportive relationship between front-line professionals and the people they support.
- ▣ **Principle #2:** We believe providers should be supported and trusted to support people with developmental disabilities and operate effective and successful organizations.
- ▣ **Principle #3:** We believe providers must be sufficiently compensated to deliver essential services to meet the needs of the people they support in an ever evolving society and system.
- ▣ **Principle #4:** We believe all services currently provided across the spectrum of services should be recognized as crucial to each and every person we serve.

Coalition Budget Request

- OPRA and a coalition of stakeholders have agreed to a collective “ask” for the next operating budget

Estimated Biennial Cost			
Service	2 Year Estimated Expenditures (no increase)	Estimated Biennium Cost Increase	Total State Match Needed
ICF	\$1,170,000,000	\$413,983,440	\$149,034,038
HPC	\$3,350,000,000	\$1,256,250,000	\$452,250,000
Shared Living	\$340,000,000	\$127,500,000	\$45,900,000
ADS	\$470,000,000	\$176,250,000	\$63,450,000
NMT	\$290,000,000	\$108,750,000	\$39,150,000
Total	\$5,620,000,000	\$2,082,733,440	\$749,784,038
		Waiver	ICF (Direct Care)
Estimated Increase		50.0%	40.0%

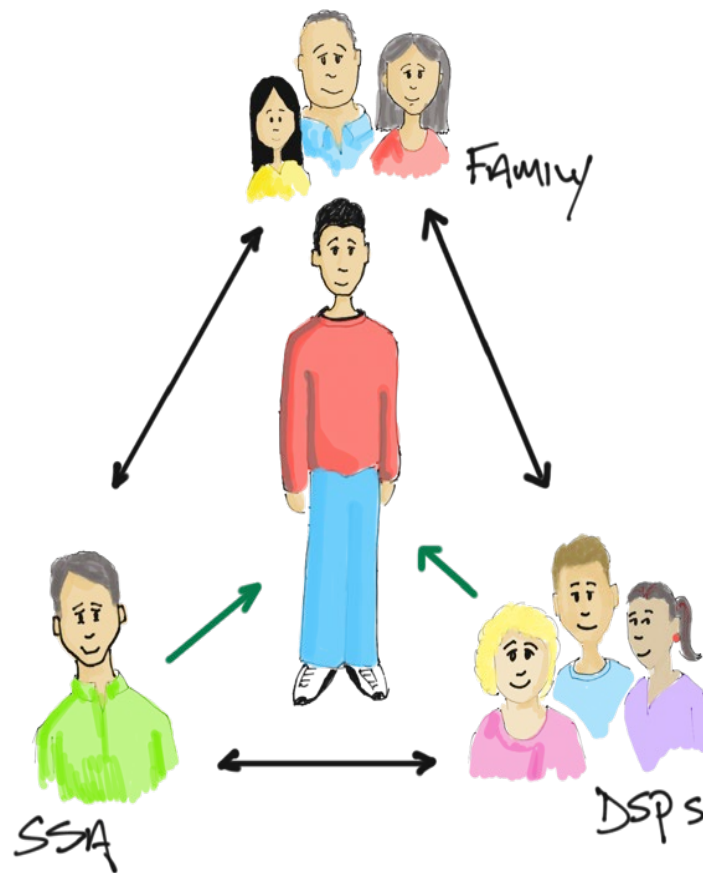
Coalition Request

Estimated Annual Cost for FY24					Estimated Annual Cost for FY25		
Service	SFY 2023 Estimated Expenditures	Estimated FY24 Cost Increase	Total State Match (GRF) Needed		SFY 2023 Estimated Expenditures	Estimated FY25 Cost Increase	Total State Match (GRF) Needed
ICF	\$585,000,000	\$183,924,000	\$66,212,640		\$585,000,000	\$230,059,440	\$82,821,398
HPC	\$1,675,000,000	\$418,750,000	\$150,750,000		\$1,675,000,000	\$837,500,000	\$301,500,000
Shared Living	\$170,000,000	\$42,500,000	\$15,300,000		\$170,000,000	\$85,000,000	\$30,600,000
ADS	\$235,000,000	\$58,750,000	\$21,150,000		\$235,000,000	\$117,500,000	\$42,300,000
NMT	\$145,000,000	\$36,250,000	\$13,050,000		\$145,000,000	\$72,500,000	\$26,100,000
Total	\$2,810,000,000	\$740,174,000	\$266,462,640		\$2,810,000,000	\$1,342,559,440	\$483,321,398
		Waiver	ICF (Direct Care)			Waiver	ICF (Direct Care)
Estimated Increase		50.0%	40.0%		Estimated Increase	50.0%	40.0%

*Assumes waiver rate increase effective 1/1/2024 & 36% FMAP

*Assumes 6% growth for ICF formula

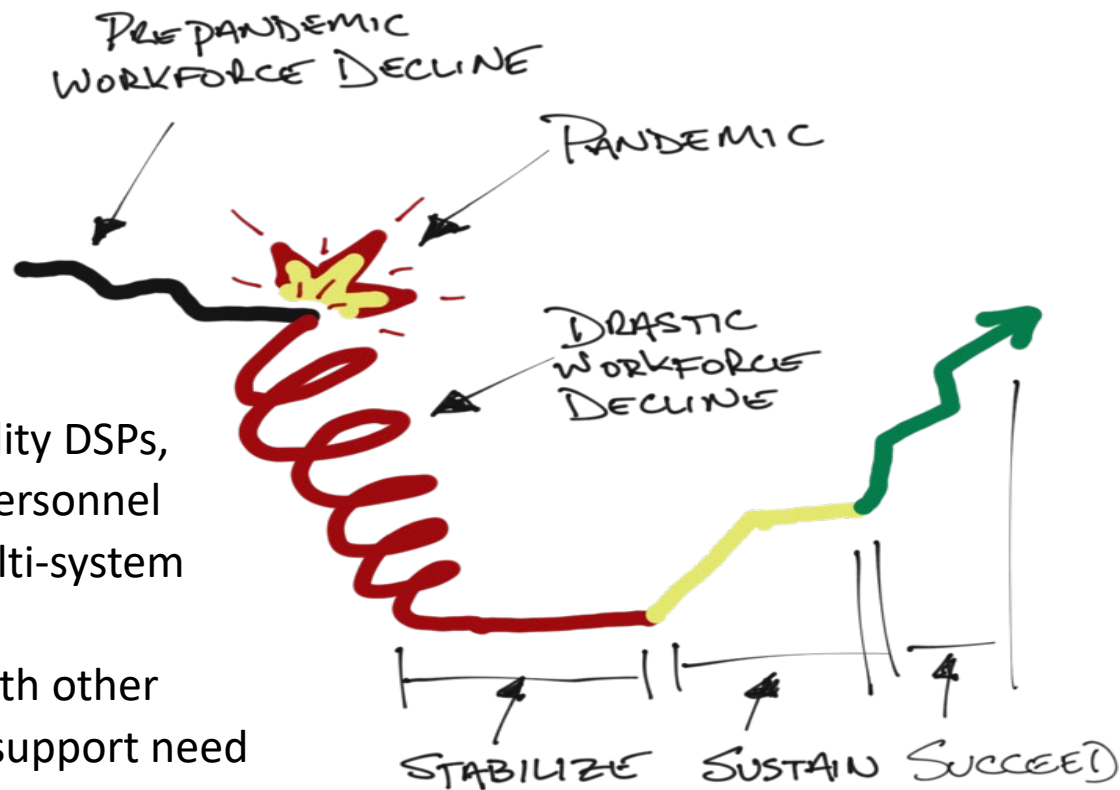
Our Focus



Help us Stabilize

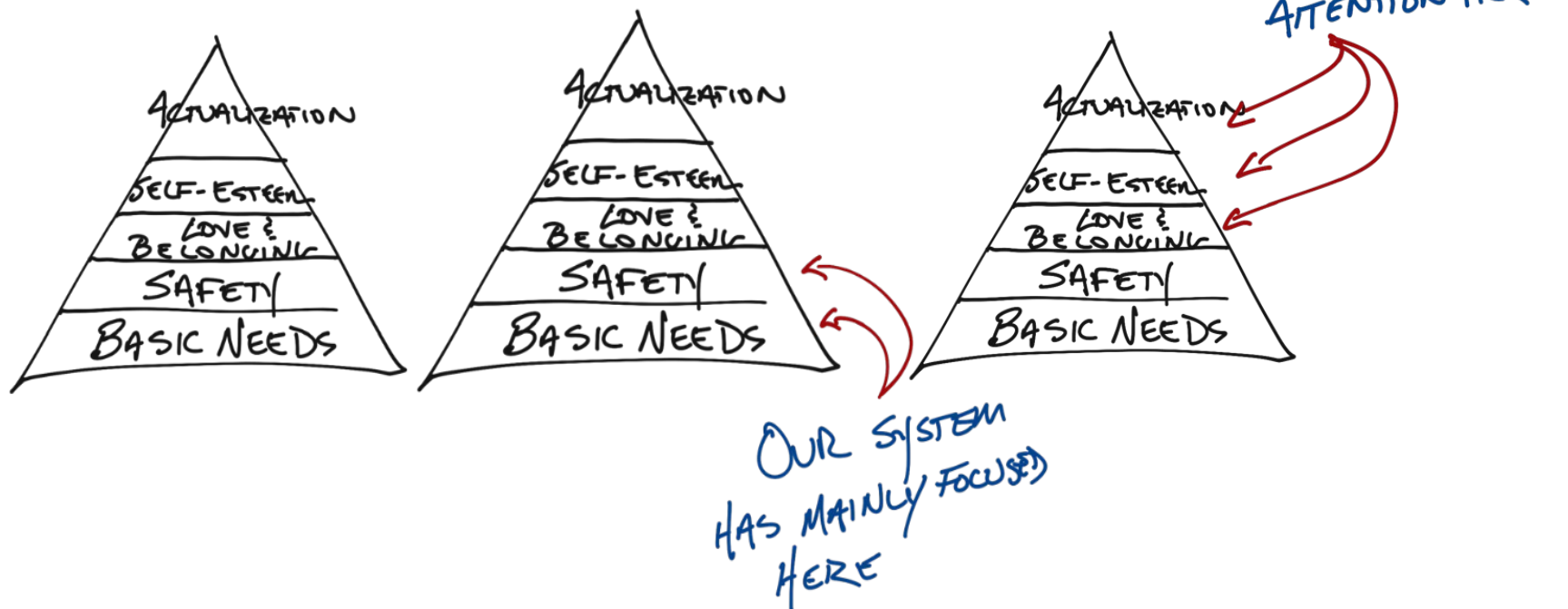
Stabilizing Our System:

- Attracting and retaining high-quality DSPs, supervisors, and administrative personnel
- Bolster long-term services for multi-system youth and adults
- Strengthen services for people with other complex medical and behavioral support need
- Reduce barriers to accessing nursing services under the HCBS waiver
- Increase use of technology-based supports



Evolving Needs of the People Our System Supports

■ Help from Maslow



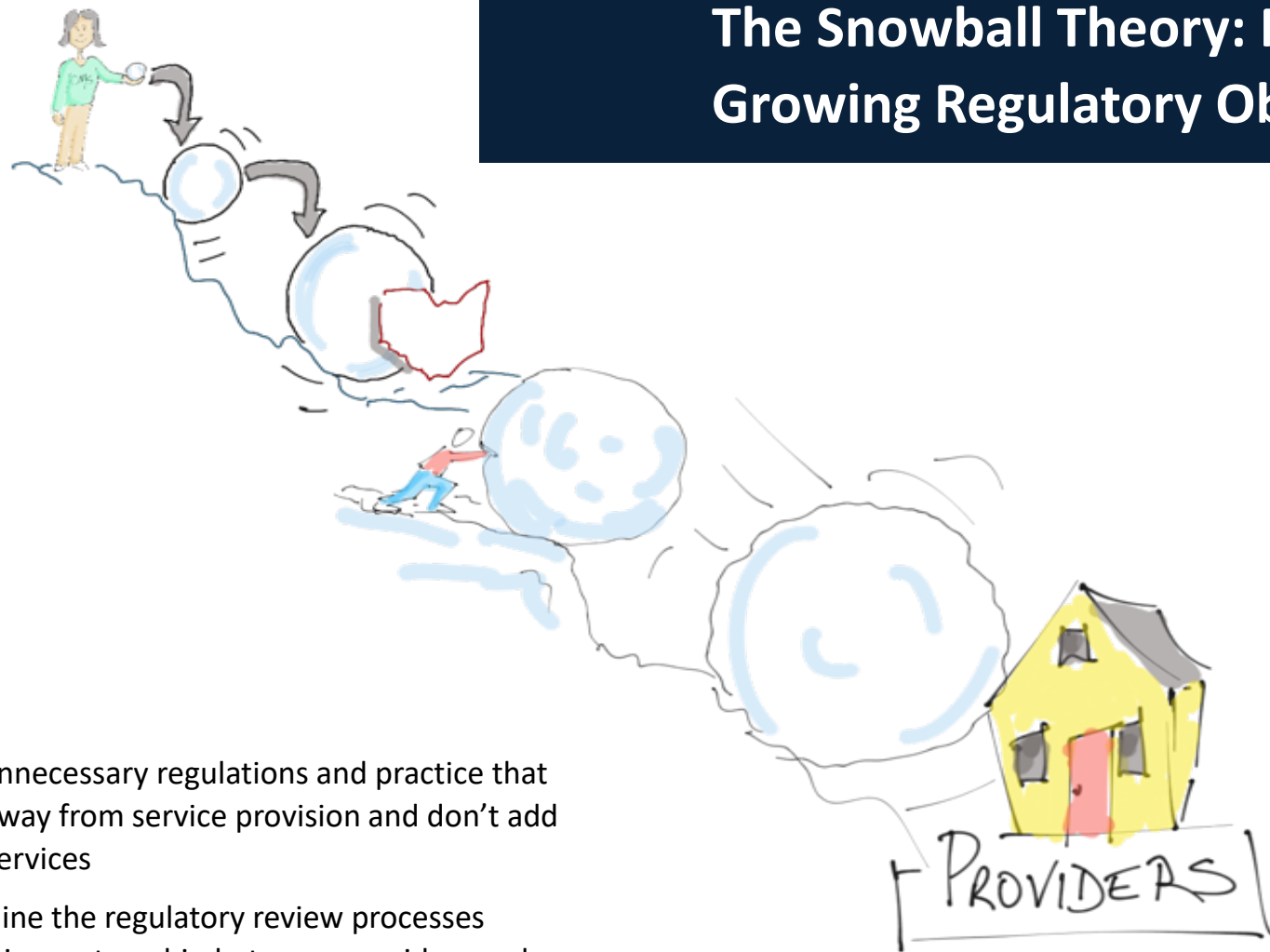
The Points of Focus

Funding/Rates

Ongoing Sustainability Increases and
Addressing Specialized Needs

System Reform

The Snowball Theory: Managing Growing Regulatory Obligations



Reducing unnecessary regulations and practice that take time away from service provision and don't add quality to services

- Streamline the regulatory review processes
- Emphasize partnership between providers and reviewing agencies (DODD, County Boards of DD, ODH) over punishment

System Reform Areas

- ▣ Reimbursement and Service Design Reform
- ▣ Individual choice and autonomy
- ▣ Remote Supports Rule
- ▣ Waiver Nursing & Medication Administration
- ▣ Develop a workgroup to facilitate discussions with stakeholders to discuss Increased flexibility in development of residential settings
- ▣ Provider Compliance & County Board Accreditation
- ▣ Provider Certification Requirement
- ▣ Multi-system Youth/Intensive Behavioral Support ICF Add-on
- ▣ ICF Modernization

And...

- ▣ Conversations about future capacity to meet the needs of all people with DD in Ohio
- ▣ How do we work with County Boards in the future, how do they help sustain services?
- ▣ How do we define and sustain “specialized” services
- ▣ How do we find the TRUST!

Finding Stability with Competitive Wages



= STATEWIDE
AVERAGE

2020
\$12.82

2021
\$13.23

Wage data for Ohio (MIT)...

1 Adult

• \$15.61

1 Adult, 1
child

• \$31.60

1 Adult, 2
Children

• \$40.60

Starting wage for state
operated ICFs is between
\$17-\$18/hour.

Consider sharing this during your visit...

- Your are business supporting people with DD and you are 100% reliant on Medicaid to run your business
- What services do you offer?
- What are you proud of?
- Is your agency currently turning away new referrals as a result of staffing shortages?
- Has your agency had to discontinue programs or service lines as a result of staffing shortages?
- Is your agency considering discontinuing additional programs or service lines if staffing shortages persist?
- Do you believe that your agency is struggling to meet quality standards (as you define them) as a result of staffing shortages?
- Is your agency unable to provide/fulfill all authorized units/hours as a result of staffing shortages?
- Has your agency had to discharge/serve notice to anyone as a result of staffing shortages?
- Without any additional funding and/or relief resources, how long before you feel your agency would have to cease operations and/or discontinue all services?
- Besides staff wages, what other operational costs have increased/inflated significantly since the onset of the pandemic?
- Please describe any 'unfunded mandates' and/or costs of doing business that you believe are not covered under current reimbursement?

Who to have at the meeting...

- ▣ A DSP with a compelling story
- ▣ A person receiving services
- ▣ A Supportive family member concerned about services and the crisis
- ▣ A member of the community who understands your services and the crisis



Resources

- *A Guidebook for Ohio Legislators: 17th Edition*, Ohio Legislative Service Commission, 2021
 - <https://www.lsc.ohio.gov/pages/reference/current/guidebookforlegislators.aspx>
 - Chapter 8: The Ohio Budget Process
- *Greenbook: LBO Analysis of Enacted Budget: Ohio Department of Developmental Disabilities (2021)*
 - <https://www.lsc.ohio.gov/documents/budget/134/MainOperating/greenbook/DDD.PDF>