



Ohio Provider Resource Association

2021 FALL CONFERENCE

November 4 - 5



ECHOING HILLS

Echoing Hills was founded in 1967 by Rev. Cordell Brown to provide a premier Summer Camp experience for individuals with intellectual and/or developmental disabilities. Today, we now provide recreational, residential, educational, and adult services throughout the state of Ohio. All of these programs align with our values: the right to choose, the dignity of each person, personal fulfillment in God's plan, and a relationship with Jesus Christ.

INSPIRING HOPE

CELEBRATING LIFE

ehvi.org



FEATURED ARTIST



Dottie Cains

"Peaceful"

Dottie Cains has been creating amazing artwork at Element of Art Studio/Gallery, operated by RNI, Inc., for nine years. She specializes in painting, jewelry making, and ceramics.

Dottie has an amorous personality which seems to come through in each piece she creates. She puts a lot of time into her work and pays close attention to detail. She is a nurturing, kind, and big-hearted person, who is a joy for everyone to be around!



Welcome!

WELCOME MEMBERS!

On behalf of the Board of Directors and staff of the Ohio Provider Resource Association, we would like to welcome and thank you for attending OPRA's Fall Conference.

2021 has been exciting and eventful, full of many accomplishments, including another investment in Ohio's developmental disabilities service workforce. Through the tireless efforts of the OPRA staff, board and membership, we were able to secure meaningful gains for direct support professionals, across the entire spectrum services. We are thankful for the collaborative partnership with The Department of Developmental Disabilities, Ohio's Legislature, County Boards of Developmental Disabilities, and our system partners for helping to make these gains a reality. We are thrilled to continue collaborative relationships with former OPRA leaders Jeff Davis and Maureen Corcoran as the directors of the Ohio Department of Developmental Disabilities and Ohio Department of Medicaid, respectively.

As OPRA continues to navigate continued challenges pertaining to the workforce crisis and Covid 19, we are committed to supporting initiatives that give providers much needed relief and resources. We will also continue to strive to truly drive quality and promote excellence across the spectrum of services provided to people with disabilities in Ohio.

As your provider association, we are proud and privileged to represent a diverse membership committed to excellence across the service spectrum. Your dedication to excellent services and the compassion you give to people with developmental disabilities and their families is what bonds us! We are proud to have you as a part of our OPRA Community!

Please be sure to visit our excellent vendors and if you have any questions, please ask the OPRA Staff. Enjoy the learning, the networking and the fun!

Pete Moore

President/CEO

Jamie Steele

OPRA Board Chair



Board Officers

Chairperson	Jamie Steele District 1
Vice Chairperson	Diane Beastrom District 7
Treasurer	Adam Guinther District 6
Secretary	Lisa Reed District 3

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Ashley Brocious	District 2
Roy Cherry	District 4
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Roger Fortener	District 4
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Adam Guinther	District 6
Felicia Hall	District 8
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Michelle Herndon	District 2
Jeff Johnson	District 5
Laura LaGodney	District 7
Michelle Madden	District 5
Philip Miller	District 5
Sarah Millimen	District 4
Melissa Morelli	District 1
Trish Otter	District 7
Liz Owens	District 6
Lisa Reed	District 3
John Swanson	District 8
Jamie Steele	District 1
Jim Steffey	District 1
Mary Thompson-Hufford	District 3

Staff

President/CEO	Peter Moore
Operations Director	Scott Marks
Director of Residential Resources	Rachel Hayes
Director of Advocacy	Christine Touvelle
Events Manager	Melissa Fannon
Member Communications Manager	Sonya Summers
Accountant	Pete Thompson
Administrative Assistant	Rhonda Jacob
Consultant	Than Johnson

CONFERENCE AT A GLANCE

Wednesday

5:30 p.m.-7:30 p.m.	Exhibitor Check-in
5:00 p.m.-7:30 p.m.	Registration

Locations

Outside Ballroom 4
Outside Ballroom 4

Thursday

7:30 a.m.-5:00 p.m.	Registration Open	Outside Ballroom 4
9:00 a.m.-9:30 a.m.	Welcome	Ballroom 1-4
9:30 a.m.-10:30 a.m.	Keynote Session 1	Ballroom 1-4
10:30 a.m.-5:45 p.m.	EXHIBITOR HOURS	Study / Northpointe 1 & 2
10:30 a.m.-10:50 a.m.	Break – Visit Exhibitors	Study / Northpointe 1 & 2
10:50 a.m.-11:50 a.m.	Plenary Session 2	Ballroom 1-4
10:50 a.m.-11:50 a.m.	EXHIBITOR LUNCH	Edgewater or Sycamore 1&2
12:00 p.m.-1:00 p.m.	ATTENDEE LUNCH	Edgewater or Sycamore 1&2
1:20 p.m.-2:20 p.m.	Session 3-6 / 4 Tracks	Ballroom 1-4
2:20 p.m.-2:40 p.m.	Break – Visit Exhibitors	Study / Northpointe 1 & 2
2:40 p.m.-3:40 p.m.	Session 7-10 / 4 Tracks	Ballroom 1-4
3:40 p.m.-4:00 p.m.	Break – Visit Exhibitors	Study / Northpointe 1 & 2
4:00 p.m.-4:30 p.m.	Legislative Update Session 11	Ballroom 1-4
4:45 p.m.-5:45 p.m.	HAPPY HOUR with the EXHIBITORS	Study / Northpointe 1 & 2
8:00 p.m.-10:00 pm.	AFTER DINNER DRINKS & REFRESHMENTS TO GO!	Outside Ballroom 4

Friday

8:00 a.m.-1:00 p.m.	Registration / Information Desk	Outside Ballroom 4
9:00 a.m.-12:30 p.m.	EXHIBITOR HOURS	Study / Northpointe 1 & 2
9:00 a.m.-10:00 a.m.	Session 12-15 / 4 Tracks	Ballroom 1-4
10:00 a.m.-10:20 a.m.	Break -- Visit Exhibitors	Study / Northpointe 1 & 2
10:20 a.m.-11:20 a.m.	Session 16 –19 /47 Tracks	Ballroom 1-4
11:20 a.m.-11:40 a.m.	Break -- Visit Exhibitors	Study / Northpointe 1 & 2
11:40 a.m.-12:40 p.m.	Session 20-23 / 4 Tracks	Ballroom 1-4
12:40 pm	LUNCHES TO GO	Outside Ballroom 4

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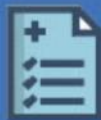
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Betty Collins, CP
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keynote



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PLENARY SESSION



Craig de Fasselle

Escape the DSP Hamster Wheel You Can Succeed

NOVEMBER 4TH



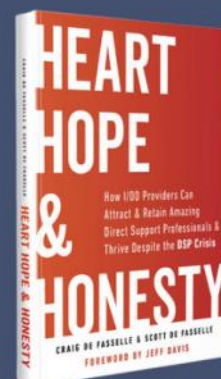
Scott de Fasselle

The audience will learn:

- *How to re-inspire themselves to create a positive mindset*
- *How to find the DSPs you want without raising hourly pay*
- *The simple approach to get people to show up for interviews and the first day on the job*
- *Why they already have everything they need to keep staff.*
- *What else will the audience get?- An upbeat message to re-energize them and their teams - Clear next steps they can take themselves after the conference.*



*Book
Signing*



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SCHEDULE DAY 1, NOVEMBER 4TH

Thurs. 11/4 7:30am - 5:00pm	Registration/Information Desk Available
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Thurs. 11/4 9:00am - 9:30am	WELCOME - Peter Moore, OPRA President
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Thurs. 11/4 9:30am - 10:30am	Session 1 - KEYNOTE ADDRESS - Hurdle Adversity: Amputate Fear and Embrace Your New Normal Mindset - Speaker: John Register
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BREAK 20
MIN

10:30am - 5:45pm	EXHIBITOR HOURS
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Thurs. 11/4 10:50am - 11:50am	Session 2 - PLENARY SESSION - Escape the DSP Hamster Wheel: You Can Succeed - Speakers: Scott de Fasselle & Craig de Fasselle
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Thurs. 11/4 12:00pm - 1:00pm	BOXED LUNCH BREAK
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SCHEDULE DAY 1, NOVEMBER 4TH

7:30am - 5:00pm	Registration/Information Desk Available
9:00am - 9:30am	WELCOME - Peter Moore, OPRA President
9:30am - 10:30am	Session 1 - KEYNOTE ADDRESS - Hurdle Adversity: Amputate Fear and Embrace Your New Normal Mindset - Speaker: John Register

BREAK 20 MIN

10:30am - 5:30pm	EXHIBITOR HOURS			
10:50am - 11:50am	Session 2 - PLENARY SESSION - Escape the DSP Hamster Wheel: You Can Succeed - Speakers: Scott de Fasselle & Craig de Fasselle			
10:50am - 12:00pm	EXHIBITOR LUNCH BREAK			
12:00pm - 1:00pm	ATTENDEE LUNCH BREAK			
	TECHNOLOGY	LEADERSHIP	HUMAN RESOURCES	HOT TOPICS
	Session 3	Session 4	Session 5	Session 6
1:20pm - 2:20pm	Did You Notice? An Exploration of Communication	Culture Change Triggers	Keep Your Career Moving Forward	Remembering Why We're Here
	Nick Miller, DODD, Jen Bavry, OCALI	Jamie Steele, Ohio Valley Residential Services & Michelle Madden, Independence of Portage Co	Lora Fish, Applegate Talent Strategies	Nick Comstock, Self Advocate & Lisa Reed, RHDD

BREAK 20 MIN

	BREAK 20 MIN	LEADERSHIP	HUMAN RESOURCES	HOT TOPICS
	Session 7	Session 8	Session 9	Session 10
2:40pm - 3:40pm	Making Technology First a Reality	What's Worth the Work?	Tolerance & Building Trust After George Floyd	Changing the Language and Rethinking How We Talk About Individuals with Disabilities
	Emily Danciu-Grosso, <i>SimplifyHome</i> ; Cameron Kempson, <i>Technology First Shift</i> ; Jarrod Hunt, <i>Wynn-Reeth & Ann Eubank, Safe in Home</i>	Sarah Millimen, RVI, Inc.	Scott Warrick, Scott Warrick's HR Consulting & Employment Law Services	Andrea Jaworski, Assured Health Services

BREAK 20 MIN

4:00pm - 4:30pm	Session 11 - LEGISLATIVE UPDATES - Speaker: Mike Toman, The Success Group
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SCHEDULE DAY 2, NOVEMBER 5TH

8:00am - 1:00pm	Registration/Information Desk Available			
9:00am - 12:30pm	EXHIBITOR HOURS			
	DAY & EMPLOYMENT SERVICES	RESIDENTIAL WAIVER SERVICES	HEALTHCARE	ICF
	Session 12	Session 13	Session 14	Session 15
9:00am - 10:00am	Outcome Tracking System - Analysis, Trends and Reporting	Being the Leader Employees WANT to Follow	The Impact of the COVID-19 Pandemic on the Health, Well-Being and Access to Services of People with I/DD	Trauma and Resilience
	Lindsay Terry-Stine, DODD & Thomas Hess, DODD	James Officer, LEL Homes Services	Christine Brown & Margaret Rosencrans, OSU Nisonger Center	Dean Schwartz, The Academy
BREAK 20 MIN				
	BREAK 20 MIN	RESIDENTIAL WAIVER SERVICES	HEALTHCARE	ICF
	Session 16	Session 17	Session 18	Session 19
10:20am - 11:20am	Marketing, Fundraising & Advocacy Awareness	Trauma Informed Care: Putting Theory into Practice	Creating a Dementia Capable Community: A Collaboration of DD and Aging Services in Northwest Ohio	Keep Your Own - Retaining Your Best When the Talent Pool is Shallow
	Liz Owens, The Alpha Group & Laura LaGodney, Ability Works	Andrea Jaworski, Assured Health Services	Jennifer Wolfe, Lucas County Board of DD; Brittany Rysz, Manahan Life; Marty Williman, OCFH and Lyndi Winzeler, MemoryLane Care Services	Brad Schneider, The Growth Coach of Central Ohio
BREAK 20 MIN				
	DAY & EMPLOYMENT SERVICES	RESIDENTIAL WAIVER SERVICES	HEALTHCARE	ICF
	Session 20	Session 21	Session 22	Session 23
11:40am - 12:40pm	Managing Unique Challenges For Clients In The Workplace - A Guide for Employment	Remote Supports - Addressing the Workforce Shortage, Safety and Privacy - Providing Opportunities for Independence	Bridging the Gap: Pneumococcal Vaccination in Adults with I/DD	ICF Reimbursement
	Tom Tirney, Arlington Heritage Group & Chris Page, Threshold Residential Services	Michelle Madden, Independence of Portage County; Ann Eubank, SafeinHome & Jenny McGlaughlin, Choices in Community Living	Frankie Kokos, Ohio University Heritage College of Osteopathic Medicine	Denise Leonard, Plante Moran
12:40pm	BOXED LUNCHES TO GO			

A neon sign with the words "HAPPY" and "HOUR" in a stylized, outlined font. "HAPPY" is illuminated in red, and "HOUR" is illuminated in blue. The sign is mounted on a dark brick wall.

HAPPY HOUR

4:45 PM - 5:45 PM

EXHIBIT HALL

Thursday



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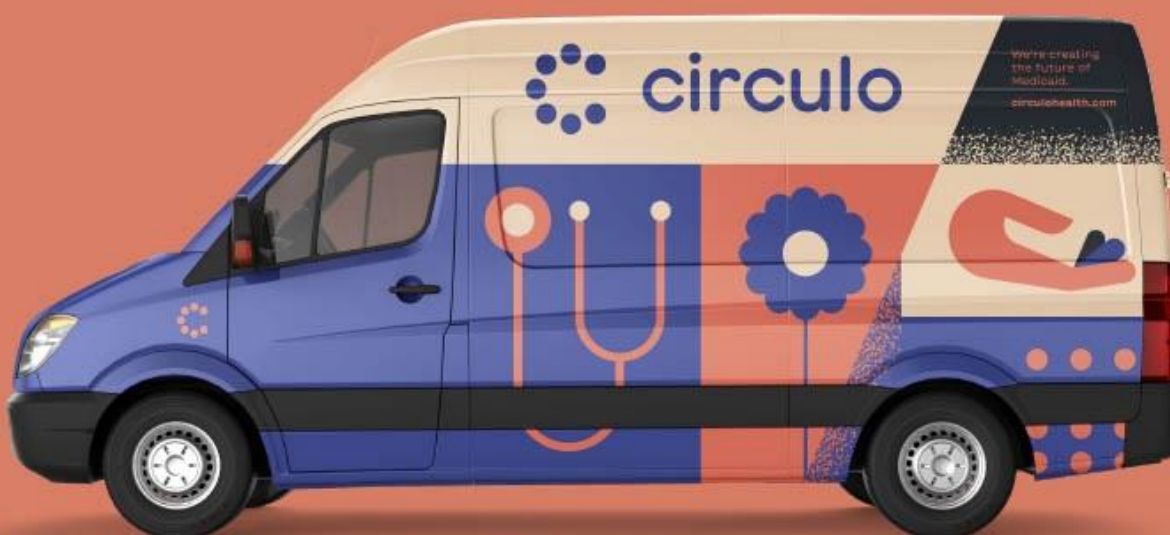
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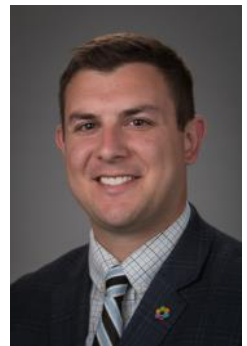


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CLI is a non-profit business headquartered in Norwalk, Ohio. Our mission statement is threefold: to increase the earnings, status & quality of life of people with DD-- to increase the earnings, status & quality of life of people who provide direct care for people with DD-- and to increase the community resources available to all of us in our local communities.

CLI has developed a unique set of practices and operational structures that have been effective in retaining and remunerating quality staff around meaningful integrated client outcomes.

Our templates can be easily customized by other providers, including partitioning client services fully away from business to business services, a full curriculum of vocational and non-vocational, community integrated programs developed by CLI's licensed Occupational Therapist, and renovation projects that cost-effectively transform blighted commercial properties into fully wheelchair accessible spaces that are used both for our programs and consistently rented out to the larger community at market rates. CLI is always looking for ways to collaborate.

Financial and estate planning can be challenging...

...particularly for families that have loved ones with disabilities who receive governmental assistance, such as Medicaid or Supplemental Security Income (SSI). Often families are told to disinherit the individual in order to protect his or her public benefits.

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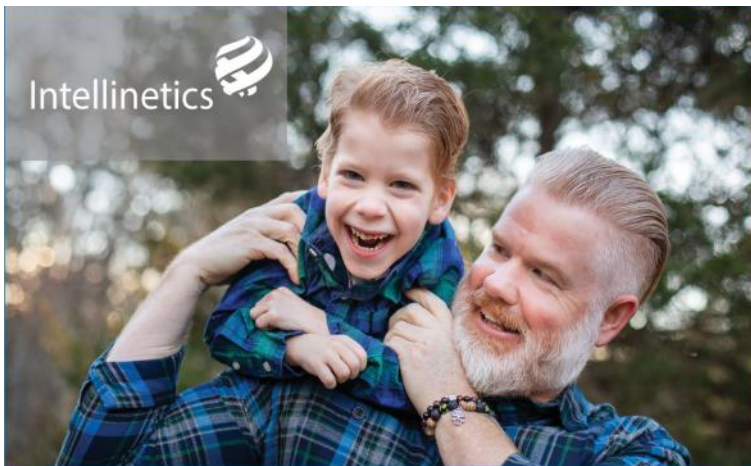
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SESSION SPEAKERS

SESSION	FIRST	LAST	EMAIL
Keynote	John	Register	john@johnregister.com
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	Craig	de Fassel	craig@blitzcreative.com
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	Margaret	Rosencrans	Margaret.Rosencrans@osumc.edu
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	Laura	LaGodney	llagodney@ability-woks.com
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Session 18	Jennifer	Wolfe	jwolfe@lucasdd.org
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	Marty	Williman	mwilliman@ocfch.org
	Lyndi	Winzler	Lyndi@memorylanecareservices.org
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Session 22	Frankie	Kokos	fk297114@ohio.edu
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<p>Arthur J. Gallagher & Co.</p> <p>Contact Andrew Holland</p> <p>Email Andrew_Holland@ajg.com</p> <p>Product/Services: Insurance</p> <p>Booth # Power UP</p> 	<p>Brady Ware & Company</p> <p>Contact Missy Behymer</p> <p>Email mbehymmer@bradyware.com</p> <p>Product/Services: Certified Public Accountants</p> <p>Booth # 5</p> 
<p>Bus Service Inc</p> <p>Contact Adam Prestifilippo</p> <p>Email adam@buyabus.net</p> <p>Product/Services: Wheelchair Accessible Buses, Vans, and other Vehicles</p> <p>Booth # 37</p> 	<p>Circulo Health</p> <p>Contact Jamie Carr</p> <p>Email Jamie.carr@circulohealth.com</p> <p>Product/Services: Mobile Telehealth</p> <p>Booth # 36</p> 
<p>CLI</p> <p>Contact John Schwartz</p> <p>Email john@clisupports.com</p> <p>Product/Services: Licensed Occupational Consulting Services</p> <p>Booth # 18</p> 	<p>Coler LTC Pharmacy</p> <p>Contact Shauna Kelley</p> <p>Email skelley@colerltc.com</p> <p>Product/Services: Pharmacy Provider</p> <p>Booth # 40</p>
<p>Direct Care Innovations (DCI)</p> <p>Contact Brian Perry</p> <p>Email brianp@dcisoftware.com</p> <p>Product/Services: Business Management Platform</p> <p>Booth # 7</p> 	<p>HealthDirect Pharmacy Services</p> <p>Contact Missy Bower</p> <p>Email MissyBower@hdrxservices.com</p> <p>Product/Services: Pharmacy Provider</p> <p>Booth # 1</p> 

EXHIBITOR LISTING

<p>INSocial Risk Advisors</p> <p>Contact Justin Buren</p> <p>Email jburen@insocialra.com</p> <p>Product/Services: Insurance for providers</p> <p>Booth # 3</p> 	<p>Intellinetics</p> <p>Contact Roger Grabner</p> <p>Email rgrabner@intellinetics.com</p> <p>Product/Services: Electronic Document Management for Agencies and BoDD's, EVV, MUI Management, Document Scanning Services</p> <p>Booth # 12</p> 
<p>Kratzer's Pharmacy</p> <p>Contact Crystal Johnson</p> <p>Email kratzersrx@gmail.com</p> <p>Product/Services: Pharmacy, Diabetic Shoes, Compression socks</p> <p>Booth # 13</p> 	<p>MITC</p> <p>Contact Emily Martin</p> <p>Email EmilyM@mitsoftware.com</p> <p>Product/Services: Workforce Management Software</p> <p>Booth # 29</p> 
<p>Mullaney's/Hutcheson Pharmacy</p> <p>Contact Thomas Mullaney</p> <p>Email tmullaney@mullaneyrx.com</p> <p>Contact James Ravenscraft</p> <p>Email james.ravenscraft@guardianpharmacy.net</p> <p>Product/Services: Pharmacy Services</p> <p>Booth # 4</p> 	<p>OADSP</p> <p>Contact Bethany Toledo</p> <p>Email btoledo@oadsp.org</p> <p>Booth # 24</p> 
<p>Ohio Department of Developmental Disabilities</p> <p>Contact Nicholas Miller</p> <p>Email Nicholas.Miller@dodd.ohio.gov</p> <p>Product/Services: Virtual Reality Training</p> <p>Booth # 19</p>	<p>Ohio Treasurer Robert Sprague</p> <p>Contact Eric Ochmanek</p> <p>Email Eric.Ochmanek@tos.ohio.gov</p> <p>Booth # 25</p>
<p>OnSeen Marketing, Inc.</p> <p>Contact Randall Smith</p> <p>Email randy.smith@onseen.com</p> <p>Product/Services: Software developer of mobile workforce management solutions</p> <p>Booth # 10</p> 	<p>PharMerica</p> <p>Contact Paul Krimm</p> <p>Email Paul.Krimm@pharmerica.com</p> <p>Product/Services: Pharmacy Services</p> <p>Booth # 35</p>

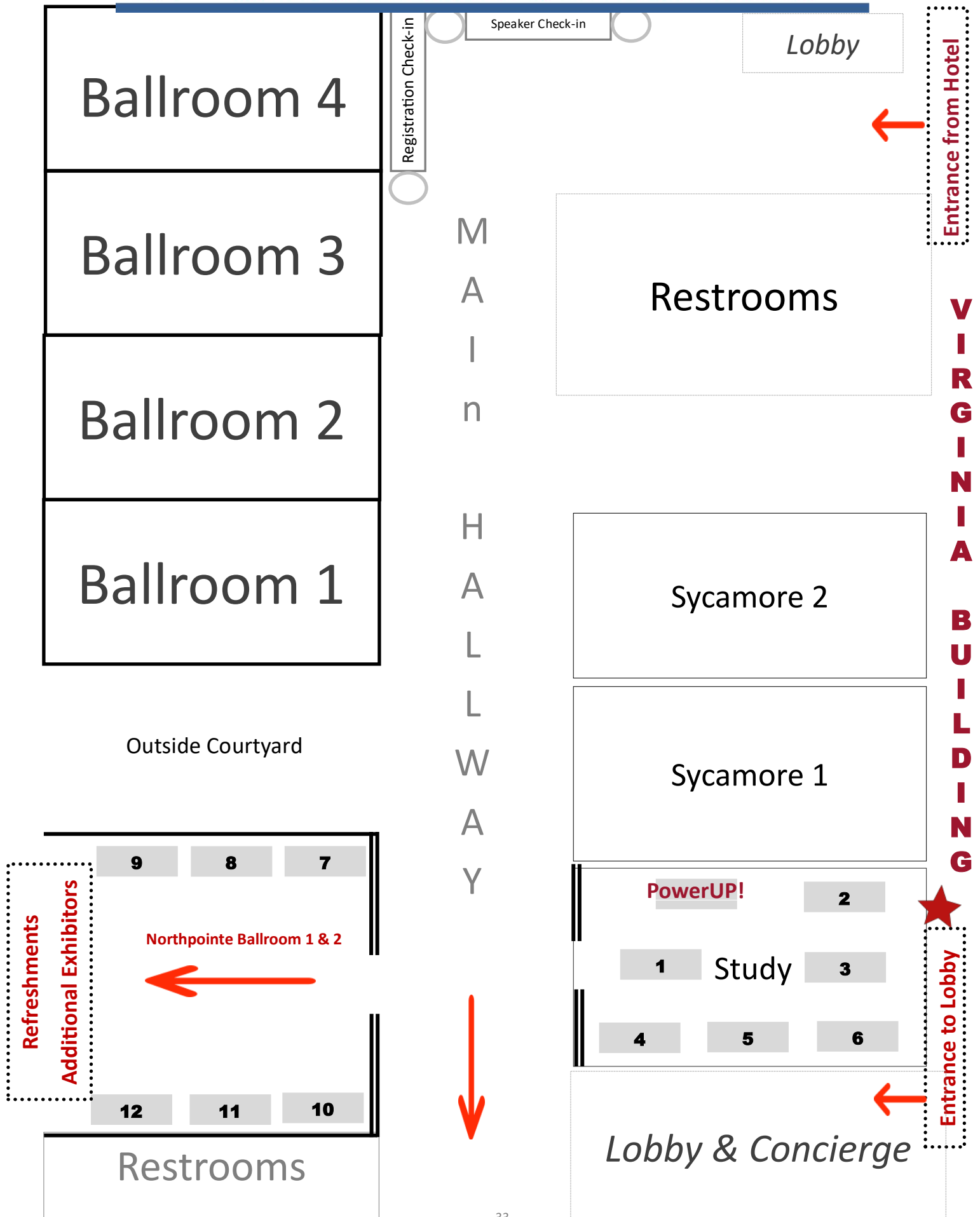
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<p>Philadelphia Insurance Companies</p> <p>Contact Steve Silvers</p> <p>Email steve.silvers@phly.com</p> <p>Product/Services: Insurance</p> <p>Booth # 9</p> 	<p>Plante Moran</p> <p>Contact Denise Leonard</p> <p>Email Denise.Leonard@plantemoran.com</p> <p>Product/Services: Accounting Services</p> <p>Booth # 11</p> 
<p>Primary Solutions</p> <p>Contact Tammy Wolfe</p> <p>Email tammy.wolfe@primarysolutions.net</p> <p>Product/Services: Advisor, Anywhere, Billing Services</p> <p>Booth # 15</p> 	<p>Reidy Medical Supply</p> <p>Contact Aaron Graham</p> <p>Email agraham@reidymed.com</p> <p>Product/Services: Medical Supplies</p> <p>Booth # 2</p> 
<p>Rest Assured, LLC</p> <p>Contact Tracy Brumbaugh</p> <p>Email tbrumbaugh@restassuredsystem.com</p> <p>Product/Services: Remote Support</p> <p>Booth # 34</p>	<p>Safedose</p> <p>Contact Holly Gillespie</p> <p>Email hgillespie@safedose.com</p> <p>Product/Services: Pharmacy Services</p> <p>Booth # 6</p> 
<p>SafeInHome</p> <p>Contact Elizabeth Steiger</p> <p>Email esteiger@safeinhome.com</p> <p>Product/Services: Remote Support Services</p> <p>Booth # 28</p> 	<p>Sandata</p> <p>Contact Kelsey Pierce</p> <p>Email kpierce@sandata.com</p> <p>Product/Services: EW, Time Tracking, HR Software, Staff Scheduling</p> <p>Booth # 21</p>
<p>Sedgwick</p> <p>Contact Rejeana Woolum-Napier</p> <p>Email rejeana.woolum-napier@sedgwick.com</p> <p>Product/Services: Ohio's Workers Compensation 3rd Party Administrator</p> <p>Booth # 14</p> 	<p>Sedgwick MCO</p> <p>Contact Mike Stadtmiller</p> <p>Email StadmiM@sedgwickmco.com</p> <p>Product/Services: Managed Care & return-to-work Services for Worker's Compensation Claims.</p> <p>Booth # 16</p> 

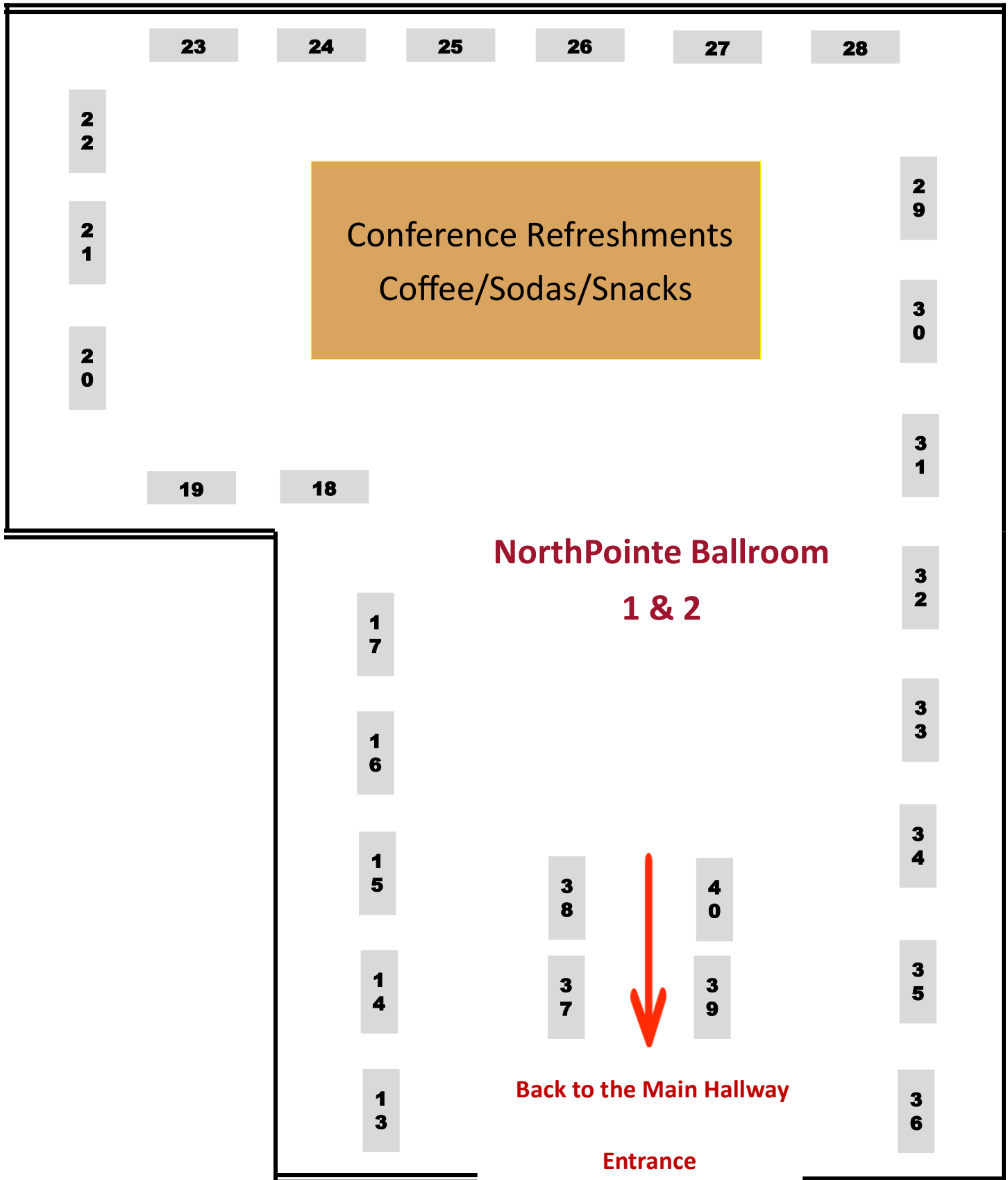
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SETWorks Contact David Lindell Email dlindell@set-works.com Product/Services: Disability Services Software Booth # 27	Shift, LLC Contact Cameron Kempson Email Cameron@techfirstshift.com Product/Services Online Learning Community Booth # 30
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T-Mobile For Business Contact Kent Wicklund Email Kent.Wicklund@t-mobile.com Product/Services: T-Mobile Healthcare Booth # 23 	UNITED Medical Supply Company Contact Ted Walsh Email ted@unitedmedsupply.com Product/Services: Medical Supplies Booth # 22 
Wynn-Reeth Contact Emily Gerber Email egerber@wynn-reeth.com Product/Services: Remote Support Systems Booth # 33 	

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Session #	Rating	Comments
	1 2 3 4 5	
	1 2 3 4 5	
	1 2 3 4 5	
	1 2 3 4 5	
	1 2 3 4 5	
	1 2 3 4 5	
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Exhibits	1 2 3 4 5	
Food	1 2 3 4 5	
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What are three (3) specific areas in which you'd like targeted training? _____

Which businesses, services, or products would you like to see as exhibitors at the next Conference? _____

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